

**DRIVE**

*start your  
engines.*

**GLOBAL KICKOFF**



# 2024 Reflection

Time to Check Your Rearview Mirror

As 2024 ends, reflect on each category of your business by rating it on a scale of 1-5

(1 being "Major changes needed" and 5 being "No changes needed—things are working great!")

CATEGORY	RATING
PERSONAL ENROLLMENTS	
RETENTION	
PERSONAL RANK ADVANCEMENTS	
TEAM RANK ADVANCEMENTS	
RISE ERA TRACKS EARNED	
TRIP QUALIFICATIONS	
PERSONAL DEVELOPMENT	
EVENT ATTENDANCE	

BUSINESS WINS I EXPERIENCED IN 2024

BUSINESS CHALLENGES I EXPERIENCED IN 2024

Think about the business goals you set in 2024. Use the space below to reflect on your progress.

GOALS	DID I MAKE PROGRESS? YES/NO	NOTES

WHAT WILL I LEAVE BEHIND IN 2024 THAT DOESN'T ALIGN WITH MY CURRENT BUSINESS VISION?

WHAT DID I LEARN ABOUT MY BUSINESS IN 2024?

WHAT AM I MOST LOOKING FORWARD TO ACHIEVING IN 2025?





# Your 2025 Business Roadmap

Hit the gas & DRIVE your business into 2025

TAKE A MOMENT TO IMAGINE THE FOLLOWING: IT'S DECEMBER 31, 2025, AND YOU'VE ACHIEVED YOUR IDEAL YEAR!

Use the left side of the chart to write out your business goals for 2025. Use the right side of the chart to plan out when you want to focus on each goal.

Be mindful of what you have going on in your personal life during each season as you schedule your goals. Strategically scheduling your goals is just as important as creating them. When you schedule your goals in advance, you can pace yourself and enjoy the process of pursuing each goal instead of feeling like you're spread too thin and rushing to meet every deadline.

GOAL	Goal ideas: Personal enrollments, personal rank advancements, dollar amounts earned monthly/quarterly/annually, Rise Era tracks earned, incentive trips earned, number of events attended, etc.	HOW	DATE

**Pro tip:** Don't feel pressured to fill this all out at once. Start by planning your quarter 1 goals if planning all of 2025 at once feels overwhelming.

**Pro tip:** Consider making a business vision board. Hang it somewhere you can see it frequently to motivate yourself all year long.





# Jumpstart Your DRIVE

## Keep Your Eyes on the Road (Priorities)

WRITE DOWN THE THINGS YOU'RE GOING TO FOCUS ON IN 2025 TO DRIVE YOUR BUSINESS FORWARD.

---



---



---



---



---



---



---



---



---



---

## Fuel (Resources)

MAKE A LIST OF ALL THE CURRENT INCENTIVES, PROGRAMS, AND REPORTS THAT WILL BE HELPFUL TO YOUR PRIORITIES ABOVE.

---



---



---



---



---



---



---



---



---



---

## Milestones (Routines)

DEFINE A FEW NON-NEGOTIABLE ACTIVITIES YOU WILL COMMIT TO, BASED ON YOUR SEASON AND GOALS.

<b>DAILY</b>	<b>WEEKLY</b>
<b>MONTHLY</b>	<b>OCCASIONALLY</b>

## Identify roadblocks

<b>ROADBLOCK OR LIMITING BELIEF</b>	<b>ALTERBATE ROUTE OR NEW BELIEF</b>
-------------------------------------	--------------------------------------





# Accountability

WHAT KIND OF ACCOUNTABILITY WOULD HELP ME THE MOST TO ACCOMPLISH MY GOALS THIS YEAR?

HOW WILL I ASK FOR HELP FROM MY PIT CREW? HOW OFTEN WILL I CHECK IN WITH THEM?

MY SUPPORT TEAM/UPLINE	
PEERS ON MY TEAM	
FAMILY	
FRIENDS	
OTHER	

WRITE DOWN ONE ACCOUNTABILITY MEASURE YOU WILL COMMIT TO BEFORE LEAVING THE WATCH PARTY TODAY.

